

B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 073 are listed below

SIN #	SIN Title	Total Sales in \$
302 1	Kitchen Management Solutions	\$1,055
302 2	Emergency and Non-Emergency Food Service Support	\$3,202,692
302 3	Cooking Equipment	\$14,647,031
302 15	Sanitation and Warewashing Equipment	\$8,707,900
302 20	Food Preparation Equipment	\$4,749,124
302 28	Food Service Carts and Holding and Transport Equipment	\$7,642,529
302 29	Food Measuring and Testing Devices	\$531,573
302 30	Food Serving and Merchandising Equipment	\$1,345,913
302 34	Hot and Cold Food Counters	\$336,099
302 36	Food and Beverage Dispensing Equipment	\$716,330
302 40	Food Preparation and Storage Smallwares,	\$2,780,469
302 41	Food Service Items	\$3,360,640
302 42	Food Service Storage Racks and Cabinets	\$525,375
302 49	Refrigeration Equipment	\$14,809,448
302 56	Concession Equipment	\$802,169
302 65	Kitchens in Minutes	\$252,406
302 72	Kiosks Food Center Concepts	\$394,016
302 74	Tableware	\$7,737,064
302 98	Ancillary Services Related to Food Service Equipment	\$2,630,221
302 99	Introduction of New Services and Products Related to Food Service Equipment	\$174,485
375 99	Introduction of New Products/Services relating to Cleaning Equipment, Janitorial Supplies, Cleaning Chemicals and Sorbents	\$4,297,224
375 100	Vacuum Cleaner Canister Type	\$2,312,287
375 103	Vacuum Cleaner Upright Type	\$2,123,797
375 107	Vacuum Cleaner Portable Hand Type	\$252,872
375 117	Carpet Cleaner, including Shampooer, Extractor, Liquid or Powder	\$545,634
375 125	Sweeper and Scrubber	\$4,337,273
375 129	Floor Machine	\$2,350,873
375 135	Accessories and Attachments	\$4,141,901
375 139	Parts, Repair and Replacement, Miscellaneous for Cleaning Equipment	\$173,908
375 200	Mops, Buckets, Wringers, Squeegees, Brooms, Brushes, Sponges, Scouring Pads, Wiping Rags, Cleaning Cloths, Chamois, Polishing Pads, Cleaning Products, and Related Items	\$12,270,762
375 321	Powdered and Liquid Machine Warewashing (Dishwashing) Compounds and Rinse Additives	\$6,481,385
375 323	Laundry Cleaner, Powdered and Liquid, and Dry Cleaning Chemicals	\$5,154,605
375 341	Floor and Carpet Chemical Products	\$3,420,964

375 351	Sorbents	\$312,868
375 352	Sorbents	\$152,441
375 353	Sorbents	\$79,822
375 355	Sorbent Accessories	\$69,873
375 356	Sweeping Compounds	\$196,225
375 361	Biodegradable Cleaner/Degreaser (Water Based) Non-Phenolic and Non-Petroleum	\$1,520,971
375 362	Biodegradable Cleaner/Degreaser (Solvent Based) Non-Phenolic and Non-petroleum	\$77,937
375 363	Cleaners/Degreasers	\$3,871,482
375 364	Cleaner/Degreasers and Polishes	\$4,610,159
375 368	Gloves, Cleaning, Rubber	\$90,121
375 371	Cleaning Chemical Dispensing Equipment and Systems	\$160,528
375 372	Cleaning Chemicals used with Dispensing Systems	\$3,706,771
375 391	Auto Cleaners/Polishers, Air Fresheners, and Windshield Care	\$411,300
375 393	Tire Care:	\$61,295
384 2	Office Recycling Containers and Waste Receptacles	\$4,440,909
384 4	Outdoor Recycling Containers and Waste Receptacles	\$3,463,305
384 9	Industrial Trash Storage Containers	\$875,430
384 99	Introduction of New Services and Products relating to Recycling Containers and Waste Receptacles	\$5,770,750
476 12	Sterilants, Surgical Scrubs, and Related Products	\$464,021
476 13	Disinfectants	\$4,268,415
507 2	Permanent/Disposable dispenser housing and refills for the control of general institutional airborne odors, smoke, and sanitizing surfaces	\$2,019,293
507 4	Toilet Bowl Cleaner, liquid, powder, and/or gel and product	\$1,164,710
507 8	Sanitizers for Food Handling Areas	\$29,702
507 9	Insect Repellent	\$545,959
507 99	Introduction of New Products/Services related to chemicals and chemical products	\$6,378,747
524 1	Fuel Oil Additive	\$325,858
524 2	Boiler Feed, Cooling Water, and Closed Water Treatment Chemicals	\$12,830,181
655 01	Propane	\$16,433,518
655 03	Service/Repair and or Rental Demurrage relating to Propane	\$445
658 1	Water Purification Chemicals	\$1,680,957
681 1	Road Stabilization/Ice Melting Chemicals or Chemical Formulations	\$6,941,860
681 2	Aircraft Deicers	\$254,523
681 4	Antifreeze, Fuel Engine Primer, Penetrates and related products	\$468,058
852 1	Toiletries	\$10,693,169
852 2	Personal Care Articles	\$218,714
852 3	Lodging and Hospitality Supplies and Services	\$18,817,203
852 4	Hospitality Wear	\$2,023,850
852 7	Linens	\$7,790,561
852 99	Introduction of New Products/Services relating to toiletries, personal care articles, and hospitality supplies and services	\$772,443

